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We share our customers.

# Outlot prices just got lower.

City	ST	Size	Contact	E-mail	Original \$	Reduced \$
Andalusia	AL	0.84	John Mottram	john@jmottram.com	\$ 275,000	\$ 195,000
Brent	AL	1.12	J.L. O'Brien	jayobrien@bellsouth.net	\$ 125,000	\$ 75,000
Brent	AL	1.46	J.L. O'Brien	jayobrien@bellsouth.net	\$ 180,000	\$ 100,000
Douglas	AZ	0.78	Nancy McClure	Nancy.McClure@cbre.com	\$ 425,000	\$ 240,000
Mesa	AZ	0.57	Kevin Schuck	Kevin.Schuck@cbre.com	\$ 310,000	\$ 175,000
Mesa	AZ	0.89	Kevin Schuck	Kevin.Schuck@cbre.com	\$ 765,000	\$ 399,000
Yuma	AZ	0.94	Kevin Schuck	Kevin.Schuck@cbre.com	\$ 830,000	\$ 415,000
Brawley	CA	1.26	Reg Kobzi	reg.kobzi@cbre.com	\$ 575,000	\$ 375,000
Aurora	CO	0.84	Carl LaSala	carl@lasala-sonnenberg.com	\$ 650,000	\$ 425,000
Delta	CO	0.74	Carl LaSala	carl@lasala-sonnenberg.com	\$ 260,000	\$ 130,000
Lafayette	CO	0.86	Carl LaSala	carl@lasala-sonnenberg.com	\$ 600,000	\$ 350,000
Longmont	CO	1.05	Carl LaSala	carl@lasala-sonnenberg.com	\$ 775,000	\$ 450,000
Pueblo West	CO	0.89	Carl LaSala	carl@lasala-sonnenberg.com	\$ 450,000	\$ 300,000
Deltona	FL	1.13	Felicia Hamilton	felicia.hamilton@wal-mart.com	\$ 900,000	\$ 585,000
Middleburg	FL	1.09	Felicia Hamilton	felicia.hamilton@wal-mart.com	\$ 1,350,000	\$ 877,500
Bainbridge	GA	0.71	Felicia Hamilton	felicia.hamilton@wal-mart.com	\$ 350,000	\$ 227,500
Toccoa	GA	1.22	Felicia Hamilton	felicia.hamilton@wal-mart.com	\$ 290,000	\$ 188,500
Toccoa	GA	2.79	Felicia Hamilton	felicia.hamilton@wal-mart.com	\$ 190,000	\$ 123,500
Warner Robins	GA	0.96	Felicia Hamilton	felicia.hamilton@wal-mart.com	\$ 325,000	\$ 211,250
Warner Robins	GA	1.00	Felicia Hamilton	felicia.hamilton@wal-mart.com	\$ 325,000	\$ 211,250
Anamosa	IA	1.02	Mike Webb	mike.webb@wal-mart.com	\$ 195,000	\$ 95,000
Anamosa	IA	1.02	Mike Webb	mike.webb@wal-mart.com	\$ 175,000	\$ 75,000
Decorah	IA	1.00	Mike Webb	mike.webb@wal-mart.com	\$ 195,000	\$ 95,000
Independence	IA	1.02	Mike Webb	mike.webb@wal-mart.com	\$ 130,000	\$ 65,000
Pella	IA	1.05	Mike Webb	mike.webb@wal-mart.com	\$ 195,000	\$ 100,000
Blackfoot	ID	0.66	Bob Mitchell	bob@tokre.com	\$ 230,000	\$ 125,000
Smelterville	ID	0.69	Steve Ridenour	Steve.Ridenour@cbre.com	\$ 180,000	\$ 125,000
Carlinville	IL	0.64	Kevin Vernick	kvernick@vernickassociates.com	\$ 160,000	\$ 104,000
Flora	IL	0.87	Kevin Vernick	kvernick@vernickassociates.com	\$ 150,000	\$ 94,250
Galesburg	IL	0.83	Kevin Vernick	kvernick@vernickassociates.com	\$ 360,000	\$ 234,000
Highland	IL	0.52	Kevin Vernick	kvernick@vernickassociates.com	\$ 250,000	\$ 162,500
Lawrenceville	IL	0.47	Felicia Hamilton	felicia.hamilton@wal-mart.com	\$ 100,000	\$ 65,000
Lincoln	IL	0.76	Kevin Vernick	kvernick@vernickassociates.com	\$ 190,000	\$ 123,500
Pontiac	IL	0.83	Kevin Vernick	kvernick@vernickassociates.com	\$ 200,000	\$ 130,000
Princeton	IL	0.44	Kevin Vernick	kvernick@vernickassociates.com	\$ 90,000	\$ 58,500
Rockton	IL	1.02	Felicia Hamilton	felicia.hamilton@wal-mart.com	\$ 325,000	\$ 211,250
Shelbyville	IL	0.79	Felicia Hamilton	felicia.hamilton@wal-mart.com	\$ 80,000	\$ 39,000
Shelbyville	IL	1.07	Felicia Hamilton	felicia.hamilton@wal-mart.com	\$ 140,000	\$ 91,000
Springfield	IL	1.34	Kevin Vernick	kvernick@vernickassociates.com	\$ 760,000	\$ 494,000
Springfield	IL	1.31	Kevin Vernick	kvernick@vernickassociates.com	\$ 750,000	\$ 487,500
Springfield	IL	1.21	Felicia Hamilton	felicia.hamilton@wal-mart.com	\$ 700,000	\$ 455,000
Springfield	IL	1.20	Kevin Vernick	kvernick@vernickassociates.com	\$ 650,000	\$ 422,500
Wood River	IL	0.82	Kevin Vernick	kvernick@vernickassociates.com	\$ 450,000	\$ 292,500
Avon	IN	1.04	Matt Rateliff	Matt.Rateliff@wal-mart.com	\$ 600,000	\$ 390,000
Avon	IN	1.83	Matt Rateliff	Matt.Rateliff@wal-mart.com	\$ 990,000	\$ 643,500
Avon	IN	1.10	Matt Rateliff	Matt.Rateliff@wal-mart.com	\$ 575,000	\$ 373,750
Indianapolis	IN	0.62	Del DeMao	ddemao@ctmt.com	\$ 225,000	\$ 112,500
Indianapolis	IN	0.60	Del DeMao	ddemao@ctmt.com	\$ 250,000	\$ 125,000
Fort Scott	KS	0.79	Mike Johnson	mjohnson@rhjohnson.com	\$ 200,000	\$ 95,000
Parsons	KS	1.12	Mike Johnson	mjohnson@rhjohnson.com	\$ 175,000	\$ 95,000
Jena	LA	1.24	Mike Webb	mike.webb@wal-mart.com	\$ 125,000	\$ 75,000
Bad Axe	MI	0.58	Rick O'Connor	roconnor@marcusmillichap.com	\$ 200,000	\$ 100,000
Dilworth	MN	1.07	Adam Prins	aprins@marcusmillichap.com	\$ 275,000	\$ 170,000
Dilworth	MN	1.05	Adam Prins	aprins@marcusmillichap.com	\$ 275,000	\$ 170,000
New Ulm	MN	1.17	Adam Prins	aprins@marcusmillichap.com	\$ 260,000	\$ 105,000

Please confirm current status of outlot on [walmartrealty.com](http://walmartrealty.com)

City	ST	Size	Contact	E-mail	Original \$	Reduced \$
Park Rapids	MN	1.16	Adam Prins	aprins@marcusmillichap.com	\$ 250,000	\$ 125,000
Park Rapids	MN	0.99	Adam Prins	aprins@marcusmillichap.com	\$ 250,000	\$ 125,000
Sauk Centre	MN	1.03	Adam Prins	aprins@marcusmillichap.com	\$ 220,000	\$ 110,000
Wadena	MN	1.07	Adam Prins	aprins@marcusmillichap.com	\$ 200,000	\$ 100,000
Meridian	MS	0.98	Mike Webb	mike.webb@wal-mart.com	\$ 400,000	\$ 305,000
Meridian	MS	1.40	Mike Webb	mike.webb@wal-mart.com	\$ 360,000	\$ 275,000
West Point	MS	1.11	Mike Webb	mike.webb@wal-mart.com	\$ 171,000	\$ 90,000
Laurel	MT	0.90	Mike Walker	mwalker@businessprop.com	\$ 283,000	\$ 210,000
Laurel	MT	1.08	Mike Walker	mwalker@businessprop.com	\$ 355,000	\$ 240,000
Laurel	MT	1.93	Mike Walker	mwalker@businessprop.com	\$ 515,000	\$ 350,000
Conover	NC	1.04	Reagan Crabtree	reaganc@theshoppingcentergroup.com	\$ 550,000	\$ 350,000
Greensboro	NC	0.76	Reagan Crabtree	reaganc@theshoppingcentergroup.com	\$ 400,000	\$ 285,000
Bismarck	ND	0.95	Marvin Greenberg	marvingreenberg@kw.com	\$ 375,000	\$ 190,000
Bottineau	ND	1.45	Marvin Greenberg	marvingreenberg@kw.com	\$ 150,000	\$ 80,000
Bottineau	ND	1.02	Marvin Greenberg	marvingreenberg@kw.com	\$ 125,000	\$ 68,000
Minot	ND	0.85	Marvin Greenberg	marvingreenberg@kw.com	\$ 285,000	\$ 175,000
Minot	ND	1.67	Marvin Greenberg	marvingreenberg@kw.com	\$ 535,000	\$ 265,000
Columbus	NE	0.93	Carl LaSala	carl@lasala-sonnenberg.com	\$ 235,000	\$ 105,000
Seward	NE	1.42	Carl LaSala	carl@lasala-sonnenberg.com	\$ 255,000	\$ 125,000
Las Cruces	NM	0.75	Teresa Hibbard	Teresa.Hibbard@wal-mart.com	\$ 300,000	\$ 150,000
North Las Vegas	NV	0.46	Penny Mendlovic	Penny.Mendlovic@cbre.com	\$ 650,000	\$ 250,000
Albion	NY	0.66	Tom Hornstein	horn@horncompanies.com	\$ 215,000	\$ 100,000
Geneseo	NY	1.21	Tom Hornstein	horn@horncompanies.com	\$ 421,000	\$ 250,000
Glenville	NY	0.94	Tom Hornstein	horn@horncompanies.com	\$ 400,000	\$ 200,000
Macedon	NY	1.46	Tom Hornstein	horn@horncompanies.com	\$ 480,000	\$ 250,000
Malone	NY	1.02	Tom Hornstein	horn@horncompanies.com	\$ 350,000	\$ 185,000
Bowling Green	OH	1.66	Melissa Ruther	mruther@edgegp.com	\$ 300,000	\$ 150,000
Bowling Green	OH	1.70	Melissa Ruther	mruther@edgegp.com	\$ 310,000	\$ 155,000
Bowling Green	OH	2.56	Melissa Ruther	mruther@edgegp.com	\$ 425,000	\$ 212,500
Eaton	OH	0.95	Melissa Ruther	mruther@edgegp.com	\$ 430,000	\$ 305,000
Upper Sandusky	OH	1.00	Melissa Ruther	mruther@edgegp.com	\$ 170,000	\$ 125,000
Upper Sandusky	OH	1.00	Melissa Ruther	mruther@edgegp.com	\$ 170,000	\$ 125,000
Upper Sandusky	OH	1.00	Melissa Ruther	mruther@edgegp.com	\$ 180,000	\$ 140,000
Urbana	OH	1.02	Melissa Ruther	mruther@edgegp.com	\$ 175,000	\$ 87,500
Chandler	OK	1.27	Teresa Hibbard	Teresa.Hibbard@wal-mart.com	\$ 195,000	\$ 97,500
Checotah	OK	1.02	Teresa Hibbard	Teresa.Hibbard@wal-mart.com	\$ 250,000	\$ 165,000
Cushing	OK	1.85	Teresa Hibbard	Teresa.Hibbard@wal-mart.com	\$ 300,000	\$ 150,000
Newcastle	OK	0.67	Teresa Hibbard	Teresa.Hibbard@wal-mart.com	\$ 250,000	\$ 125,000
Bloomsburg	PA	1.10	Jon Kushner	jkushner@famecoretail.com	\$ 310,000	\$ 150,000
Corry	PA	1.05	Brian K. Kerr	bkerr@lwere.com	\$ 180,000	\$ 100,000
Elizabethville	PA	1.16	Jon Kushner	jkushner@famecoretail.com	\$ 360,000	\$ 200,000
St Marys	PA	0.90	Brian K. Kerr	bkerr@lwere.com	\$ 350,000	\$ 200,000
Batesburg	SC	1.72	Michael Silverman	michaels@theshoppingcentergroup.com	\$ 350,000	\$ 175,000
Columbia	SC	1.02	Michael Silverman	michaels@theshoppingcentergroup.com	\$ 700,000	\$ 550,000
Columbia	SC	1.01	Michael Silverman	michaels@theshoppingcentergroup.com	\$ 700,000	\$ 550,000
Huron	SD	2.25	Mike Webb	mike.webb@wal-mart.com	\$ 325,000	\$ 160,000
Vermillion	SD	2.60	Mike Webb	mike.webb@wal-mart.com	\$ 425,000	\$ 170,000
Vermillion	SD	3.00	Mike Webb	mike.webb@wal-mart.com	\$ 400,000	\$ 190,000
Watertown	SD	0.72	Mike Webb	mike.webb@wal-mart.com	\$ 285,000	\$ 195,000
Yankton	SD	0.68	Mike Webb	mike.webb@wal-mart.com	\$ 200,000	\$ 110,000
Longview	TX	1.21	Ryan Tinch	rbtinch@ucrrealty.com	\$ 550,000	\$ 340,000
Longview	TX	0.93	Ryan Tinch	rbtinch@ucrrealty.com	\$ 400,000	\$ 250,000
San Angelo	TX	0.98	Ryan Tinch	rbtinch@ucrrealty.com	\$ 385,000	\$ 250,000
Richfield	UT	1.08	Teresa Hibbard	Teresa.Hibbard@wal-mart.com	\$ 200,000	\$ 100,000
Chesapeake	VA	0.80	David Andrews	davidandrews@theshoppingcentergroup.com	\$ 525,000	\$ 325,000
Fredericksburg	VA	1.00	David Andrews	davidandrews@theshoppingcentergroup.com	\$ 1,150,000	\$ 750,000
South Hill	VA	0.72	David Andrews	davidandrews@theshoppingcentergroup.com	\$ 250,000	\$ 150,000
Waynesboro	VA	1.08	David Andrews	davidandrews@theshoppingcentergroup.com	\$ 475,000	\$ 225,000
Wytheville	VA	0.46	David Andrews	davidandrews@theshoppingcentergroup.com	\$ 250,000	\$ 150,000
Ashland	WI	2.48	Dan Rosenfeld	drosenfeld@midamericagrp.com	\$ 650,000	\$ 325,000
Chilton	WI	1.01	Dan Rosenfeld	drosenfeld@midamericagrp.com	\$ 230,000	\$ 105,000
Chilton	WI	1.01	Dan Rosenfeld	drosenfeld@midamericagrp.com	\$ 220,000	\$ 105,000
Dodgeville	WI	0.78	Dan Rosenfeld	drosenfeld@midamericagrp.com	\$ 175,000	\$ 113,750
Dodgeville	WI	2.51	Dan Rosenfeld	drosenfeld@midamericagrp.com	\$ 400,000	\$ 260,000
Hayward	WI	0.49	Dan Rosenfeld	drosenfeld@midamericagrp.com	\$ 75,000	\$ 50,000
Ladysmith	WI	1.27	Dan Rosenfeld	drosenfeld@midamericagrp.com	\$ 175,000	\$ 113,750
Prairie du Chien	WI	0.97	Dan Rosenfeld	drosenfeld@midamericagrp.com	\$ 190,000	\$ 133,000
West Baraboo	WI	1.41	Dan Rosenfeld	drosenfeld@midamericagrp.com	\$ 360,000	\$ 252,000